



INDIANA SCHOOL BOARDS  
ASSOCIATION

# **Taking ISBA's K-12 Education Advocacy to the Next Level**

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# **A G E N D A**

- I. The Importance of Advocacy
- II. ISBA's Role in Advocacy
- III. ISBA's Legislative Services Today
- IV. Grassroots Advocacy: Strength at Our Core
- V. ISBA Legislative Action Network

# **AGENDA (cont.)**

VI. Role of School Board Legislative  
Liaison

VII. ISBA 2022 Advocacy Guide

VIII. Sharing Your Story

IX. Advocacy Strategies

# 2022 Session Preview

- The 2<sup>nd</sup> Regular Session of the 122<sup>nd</sup> Indiana General Assembly will convene on Tuesday, January 4, 2022, for the “short session”
- By law, the session must conclude by March 14, but anticipate that it may end 7-10 days prior
- There are likely to be about 800-1,000 bills filed for introduction this session, of which about 20% will pertain to K-12 education policy, or child-related legislation
- ISBA will potentially track 150-200 bills. No small task!
- Hot topics will include a state tax reduction plan, vaccine mandate prohibition, CRT, and curriculum transparency

# Why Is Advocacy So Important?

- Especially now, at a time when social and political challenges confront K-12 public education more than ever before, your voice representing the best interests of Hoosier students must be heard
- Each session a large volume of introduced bills impact K-12 education or are child-related legislation
- We need to engage in advocacy help inform, influence, and shape sound education policy to support public education and the more than 1 million students in our schools
- We need a multitude of champions to stand united to support the mission of public schools

# ISBA's Role in Advocacy

- ISBA's core services cover: **Board Services, Board Policy, Legal Services, and Legislative Services**
  - Under the Legislative Services area, ISBA lobbies on behalf of its membership on important legislation affecting K-12 public education and school governance

# Process to Establish Priorities

- The **ISBA Legislative Priorities** each year are developed in the summer by the **ISBA Legislative Committee**
- Legislative Priorities reflect a **proactive agenda** to support and advance principles of effective school governance and exemplary K-12 public education for the more than 1 million students in our system
- The Legislative Committee also develops **Foundational Statements** to guide ISBA on the positions of the membership on a range of topics that are likely to emerge during a session
- Both documents are approved at the **Annual Delegate Assembly**

## ISBA's Role in Advocacy

- We work in concert with many other K-12 associations and state agencies on bills of common interest
- Two voices representing nearly 1,700 members and 290 school corporations
- The **ISBA Legislative Action Network** is designed to unite our membership to stand together with a *unified voice* and through strength in numbers to inform, influence, and shape sound education policy in the state



# ISBA Legislative Services Today

## ➤ ***Timely Resources Available:***

- ✓ State House representation
- ✓ Weekly ISBA legislative updates
- ✓ Bill tracking list service
- ✓ Live legislative update webinars
- ✓ Call-to-action legislative alerts
- ✓ Website resources
- ✓ Advocacy Guide
- ✓ State House Day

# ISBA Legislative Services

[isba-ind.org/legislative.html](http://isba-ind.org/legislative.html)



[ISBA-IND.ORG](http://ISBA-IND.ORG)



SERVICES ▾

MEMBERSHIP RESOURCES ▾

EVENTS ▾

PARTNERSHIPS ▾

ABOUT ▾

MORE...

## LEGISLATIVE SERVICES



LEGISLATIVE PRIORITIES &  
ADVOCACY

WEEKLY LEGISLATIVE  
UPDATES

WHAT BILLS ARE THE ISBA  
TRACKING?

HOW A BILL BECOMES A LAW  
(PDF)

LEGISLATOR CONTACT  
INFORMATION

MORE RESOURCES

ADVOCACY GUIDE AND TRAINING INFO

# **Grassroots Advocacy: Strength at our Core**

- Grassroots advocacy is a proven method to influence the decisions of elected officials with decision-making authority
- ISBA's grassroots advocacy objective is to capitalize on membership participation at the right time, place, and method
- ISBA's 2018-2022 Strategic Plan includes taking its advocacy efforts to the next level as a core goal and we've developed the Legislative Action Network as a result

- **The Legislative Action Network** is a unique, formal program to empower ISBA and its members to achieve our goal to “*Take ISBA Advocacy to the Next Level.*” Our **objectives** of this goal area are:
  - ✓ Inform, influence, and shape sound governance policy for K-12 education
  - ✓ Increase members’ overall knowledge of legislative processes at the state and federal level
  - ✓ Equip members with effective techniques and strategies for targeted grassroots advocacy and campaigns
  - ✓ Enhance relationships with state governmental leaders

## Legislative Action Network (cont.)

- The **LAN** is a formal program to help unify and mobilize “*the voice*” of school board members and increase State House visibility through designated legislative liaisons
- The legislative liaison is to be your board’s “eyes, ears, and champion” to coordinate local advocacy efforts to benefit your school corporation, students, and K-12 public education across the state
- Please designate a legislative liaison on your board no later than your January organization meeting

# Importance of Your Voice

- Board members, like legislators, hold positions of influence in your community
  - You deal with a variety of issues at the local level on an ongoing basis and are an informed source of information about education policy
  - Legislators listen to their constituents back home
  - You're on the front lines of education and can explain the impact of state-level policy decisions on your school community and students
  - As few as 5-10 calls or emails on bills can sway their vote

# Legislative Liaison Duties

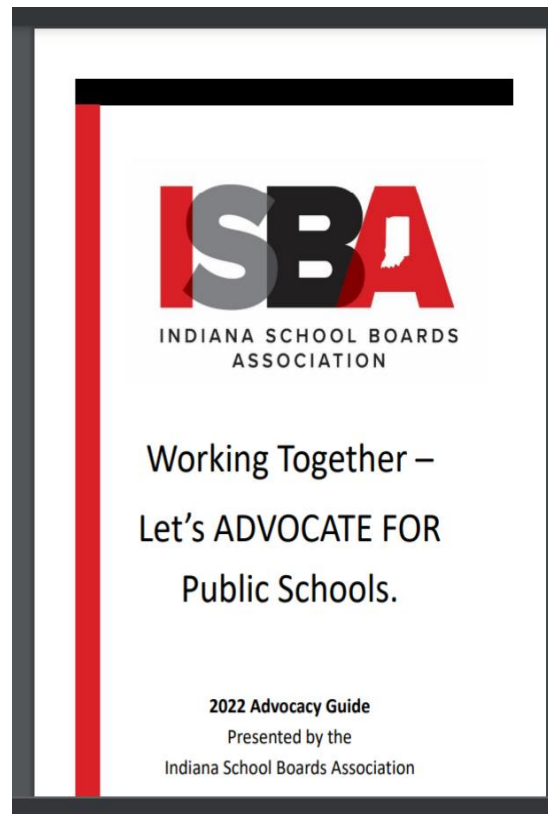
- ✓ Should know and support the **ISBA Legislative Priorities** issued in advance of each session
- ✓ Know your area legislators: go to the IGA “find your legislator” website link at: <http://iga.in.gov/legislative/find-legislators/>
- ✓ Tracking ISBA Legislative Services/LAN communications and providing timely updates on legislative session activities at local board meetings
- ✓ Identifying ISBA legislative priorities for which you will be willing to testify, if necessary, during committee hearings on these bills

## Legislative Liaison Duties (cont.)

- ✓ Communicate regularly via email, phone calls, or letters with area legislators – become a trusted source of information to them
- ✓ Coordinating email, phone call, or letter writing campaigns to your area legislators, media, and the broader community, especially in response to call-to-action alerts
- ✓ Organizing legislative forums or attend Third House meetings hosted by other organizations
- ✓ Attending virtually ISBA's Annual State House Day



# 2022 ISBA Advocacy Guide



# ISBA Advocacy Guide available:

- An **Advocacy Guide** has been created with tips and strategies for communicating with legislators via persuasive, localized stories. It is available at: <https://www.isba-ind.org/advocacy-training-materials.html>
  - The contents of the guide includes:
    - ✓ ISBA Legislative Priorities and Foundational Statements
    - ✓ Get Informed
    - ✓ Contact Your Legislators
    - ✓ Share Your Story and Information
    - ✓ Invite and Involve Community
    - ✓ Top 10 Tips of Effective Lobbying
    - ✓ A Checklist of Quick Communication Tips
    - ✓ Map of the State House

# Sharing Your Story

## ➤ Tips to “Share Your Story:”

- ✓ **Focus conversation on 1 or 2 topics;** be brief and be prepared
- ✓ Share your perspective on each topic and the impact of the proposal on your school community with a few facts and statistics and/or a brief story or local examples to illustrate your perspective
- ✓ **Share stories about the successes occurring in your school community**
- ✓ Be respectful and positive – even if their position is different from ours

# Sharing Your Story

## ➤ Tips to “Share Your Story:”

### ✓ During a legislative session:

- Focus your call or correspondence on one issue
- Identify the bill #
- Briefly state your position on the bill
- Ask their position and email the ISBA team on what you learn

# Top 10 Tips of Effective Lobbying

- **Tip 1** Know your area legislators
- **Tip 2** Develop lines of communication and relationships of trust with your legislators
- **Tip 3** Don't overdo your lobbying
- **Tip 4** Show respect. Be positive
- **Tip 5** Lobby with your real-life experience

## Top 10 Tips of Effective Lobbying

- **Tip 6** Set priorities
- **Tip 7** Build a community coalition
- **Tip 8** Don't forget the media
- **Tip 9** Be sensitive to partisan politics, but always try to come across as nonpartisan
- **Tip 10** Be reasonable and consider compromise on contentious issues



**Thank You!**

**For More Info  
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